LDO Consulting LLC *Up from the Ranks*

GOVERNMENT CAPABILITY STATEMENT · Owner-Side ERP Program Leadership · AI-Enabled ERP Implementation

Veteran-Owned Small Business · UEI Q82DKBXEY1T1 · CAGE 26QD9 · NAICS 541611 (primary)

CORE COMPETENCIES

Owner-side ERP program leadership and AI-enabled ERP implementation for federal, defense and commercial owners.

- **OwnerEdge℠ – PMO Prep:** readies the owner before the integrator starts – scope, governance, gate criteria, data and team readiness.
- **OwnerEdge℠ – PMO Operations:** runs the owner's PMO through every phase – integrator oversight, gate reviews, risks, decisions, executive reporting.
- **OwnerEdge℠ – Business Team:** organizes and tracks the business resources the owner assigns to the program.
- **OwnerEdge℠ – TrimSpan℠:** independent monitoring of the system integrator, phase by phase, with drill-down governance reports.
- **BuildVance℠:** full-lifecycle implementation of SAP, IFS Cloud, Oracle NetSuite and Odoo. AI drafts and configures in test environments; people approve and promote to production.

PAST PERFORMANCE

U.S. Navy N-MRO – IFS Maintenance ERP

Founder, as IFS Program Director under prime Lockheed Martin. Naval Maintenance, Repair and Overhaul for 3,000+ aircraft and almost 300 ships; Maritime solution taken from discovery to cutover-ready; $52M+ consulting and license revenue.

U.S. Navy NEMAIS – SAP Maintenance ERP

Founder, as Data Migration Lead. 80+ legacy systems into SAP, 3M+ equipment masters and 40M+ parts – the Navy's first single fleet maintenance database, later supporting 200+ ships at five regional sites.

Commercial – Oracle NetSuite Program, 2026 – present

Founder, as PMO Lead and Strategic Advisor. More than 6,000 requirements across 11 NetSuite functional areas; first release Order-to-Cash: 754 tickets, 277 requirements covered by 195 test cases.

LDO Consulting LLC – Odoo 20 ERP Implementation, 2026

BuildVance implementation of the firm's own ERP, Project Prep to live: 141 requirements, 136 configuration tasks, 136 test cases, 5 data sets migrated and reconciled, 7 defects found and worked, every item traced in Jira.

COMPANY DATA

UEI: Q82DKBXEY1T1
CAGE: 26QD9
SAM.gov: Active registration
Business type: Veteran-Owned Small Business; Alabama LLC, Athens, AL
Insurance: $2M professional liability
Engagement: Time and materials; remote-first, on site on request

NAICS CODES

541611 (primary) Administrative and General Management Consulting

541330 · 541512 · 541513 · 541519 · 541612 · 541613 · 541614 · 541618 · 541690 · 541930 · 541990 · 561499 · 611430

DIFFERENTIATORS

- 25 years U.S. Navy maintenance at O, I and D levels, including Production Officer at a Ship Repair Facility; submarine veteran and Limited Duty Officer.
- 25+ years ERP delivery on SAP, IFS and Oracle NetSuite.
- Led a three-year federal ERP program 100% remote.
- One side of the road: owner oversight or implementation on a program, never both; no referral fees from integrators.
- The government owns its outputs and data.

PLATFORMS & TOOLS

SAP · IFS Applications / IFS Cloud · Oracle NetSuite · Odoo · Atlassian Jira, Confluence and Rovo · Anthropic Claude

POINT OF CONTACT

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